



Partner With Perfect Tiger Beverages / Water Solutions

Affordable Purified Water Refill Machines Installed In Your Store

Executive Summary

Perfect Tiger Beverages offers store owners an opportunity to generate **extra monthly income**, increase **customer foot traffic**, and provide a valuable community service by installing purified water refill machines in selected retail locations.

These machines allow customers to refill their own bottles or containers with affordable purified drinking water directly from automated dispensing systems.

The model is simple:

- **Perfect Tiger installs and operates the machine**
- **Store owner provides space**
- **Customers refill and pay**
- **Store owner earns recurring monthly income**

This is a low-risk, high-demand add-on service that can increase visits and boost in-store purchases.

Why Purified Water Refill Machines Work in South Africa

South African consumers increasingly look for:

- Affordable drinking water
- Trusted purified water
- Lower-cost alternative to bottled water
- Eco-friendly refill options
- Convenient access close to home or work

How The Partnership Works





Perfect Tiger Provides:

1. Machine Supply & Installation

We install a modern purified water dispensing machine in your store.

2. Full Water Purification System

Our systems use high-grade purification technologies such as:

- Reverse Osmosis
- Carbon Filtration
- Sediment Filtration
- UV / Ozone Sterilisation

3. Servicing & Maintenance

Perfect Tiger handles:

- Filter changes
- Water quality checks
- Pump servicing
- Sanitisation
- Fault repairs
- Performance inspections

4. Branding & Marketing

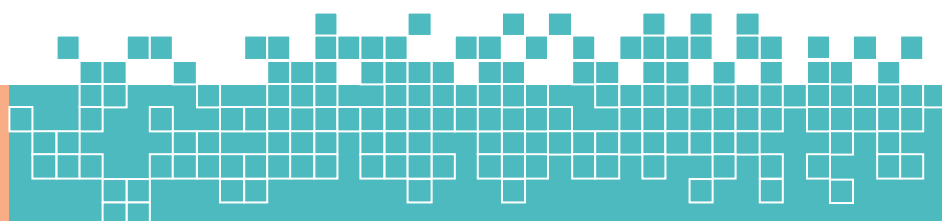
Machine branding can include:

- Perfect Tiger branding
- Co-branded store branding
- Promotions & refill pricing

5. Customer Support

We handle technical issues and support related to the machine.

Store Owner Provides:





- 1 to 2 square meters floor space
- Water connection
- Standard electricity point
- Safe visible placement area

Benefits To Store Owners

1. Extra Monthly Income

Earn recurring income from machine sales.

2. Increased Foot Traffic

Customers visiting for water often purchase:

- Bread
- Milk
- Airtime
- Snacks
- Household essentials

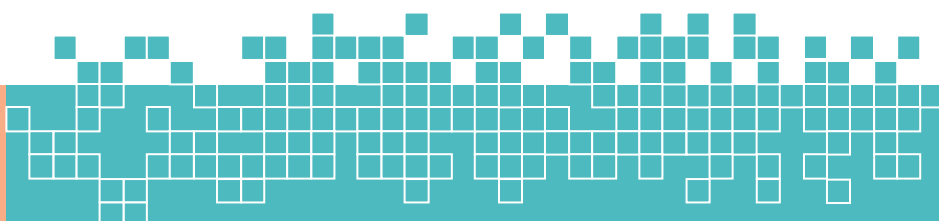
3. Strong Community Value

Affordable clean water builds loyalty.

4. No Operational Burden

Perfect Tiger manages servicing and quality.

Customer Pricing Structure





Affordable Consumer Prices:

Option 1:

R1.50 per litre

Option 2:

R5.00 per 5L refill

This makes clean drinking water highly accessible for families and communities.

Realistic Monthly Revenue Example

Example Small-To-Medium Store Location

Daily Volume Sold	Monthly Litres	Monthly Revenue
100 L/day	3,000 L	R4,500
200 L/day	6,000 L	R9,000
300 L/day	9,000 L	R13,500
500 L/day	15,000 L	R22,500

Revenue Share Example

(Example only – final terms negotiable)

Monthly Revenue	Store Share (20%)	Perfect Tiger Share
R4,500	R900	R3,600
R9,000	R1,800	R7,200
R13,500	R2,700	R10,800
R22,500	R4,500	R18,000

Busy Store Potential

High traffic locations can realistically earn:





Store Earnings:

- R1,000 to R5,000+ extra monthly income

Depending on traffic and litres sold.

Extra In-Store Sales Opportunity

If 20 customers daily buy additional goods averaging R25:

$20 \times R25 = R500$ per day extra turnover
= **R15,000 monthly additional sales potential**

Who Services The Machine?

Perfect Tiger Does.

Scheduled Maintenance Includes:

Weekly:

- Clean nozzles
- Sanitisation
- Leak checks

Monthly:

- Filter replacement
- Water quality testing
- Pump inspections

Quarterly:

- Deep servicing
 - Repairs
 - Membrane replacement
-



Why Customers Prefer This

Bottled Water	Perfect Tiger Refill Water
Expensive long term	Affordable daily use
Plastic waste	Reusable containers
Small bottles only	Fill 5L / 10L / 20L
Limited value	Better family savings

Best Locations For Placement

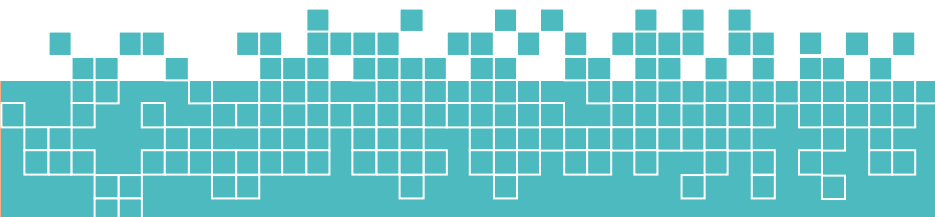
- Supermarkets
 - Spaza shops
 - Convenience stores
 - Fuel stations
 - Township centres
 - Schools
 - Residential nodes
 - Community centres
-

Why Partner With Perfect Tiger

We handle:

- Installation
- Maintenance
- Water quality
- Branding
- Machine uptime
- Ongoing support

Store owners benefit from:

- Passive monthly income
 - More customer visits
 - Better customer offering
- 



- No equipment purchase cost
-

Example Offer Summary

Store Owner Gets:

- ✓ No machine purchase cost
- ✓ Extra monthly income
- ✓ Increased foot traffic
- ✓ Low effort side income
- ✓ Community goodwill

Perfect Tiger Gets:

- ✓ Retail locations
 - ✓ Recurring water sales
 - ✓ Network growth
-

Final Word

Unused floor space can become a monthly income asset.

Customers receive affordable clean water.

Stores earn recurring income.

Perfect Tiger builds a scalable water network.

Contact Perfect Tiger Beverages

To discuss installation opportunities and partnership options.

